

**LUCA SALVATICI**  
**Curriculum Vitae**  
**March 2023**

**Address**

Department of Economics, Roma Tre University

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URL: <http://dipeco.uniroma3.it/docenti.asp?id=160&nomedocente=Luca%20Salvatici>

**Professional and Research Interest**

Trade policy analysis; agricultural policy analysis; trade-natural resources interface with emphasis on agriculture

**Education**

*1987*

Degree in Economics with honours (110/110) at the Università di Roma "La Sapienza".

*1995*

Master of Science in Agricultural and Resource Economics, University of California, Davis.

*2000*

Doctor of Philosophy in Agricultural and Resource Economics, University of California, Davis.

**Professional Experience**

*2017 to present*

Università degli Studi Roma Tre: Full Professor

*2017*

Visiting scholar at University of California at Davis – USA

*2015-2016*

Consultant to the International Food Policy Research Institute

*2013*

Visiting scholar at the International Food Policy Research Institute – Washington DC, USA

*2012*

Consultant to the United Nations Economic Commission for Africa

*2011 to 2017*

Università degli Studi Roma Tre: Associate Professor

*2009*

Consultant to the World Bank for an assignment with the Poverty Reduction & Econ Mng Div.

*2005*

Consultant to the World Bank Institute of the World Bank (2005)

*2004 - 2011*

Università degli Studi del Molise: Associate Professor

*2003-2004*

Università degli Studi del Molise: Assistant Professor

2003

Consultant to the Food and Agriculture Organization for several assignments within the Project GCP/SYR/006 /ITA – Phase II

1991-2003

Università degli Studi di Roma “La Sapienza”: Assistant Professor

2000

Consultant to the Food and Agriculture Organization in the Project GCP/SYR/006.

1999

Consultant to the Food and Agriculture Organization for an assignment with the FAO Regional Office for the Near East.

1998

Consultant to the World Bank for an assignment with the Economic Development Institute

1996-1997

Consultant to the European Union (Project N° 7.ACP.SEY.004)

1995-1996

University of California at Davis: teaching and research assistant

1991

University of California at Davis: Visiting researcher

1989-1990

Centro di Formazione e Assistenza allo Sviluppo (Viterbo) – postgraduate course on “Agrifood Sector Economics”: Instructor in microeconomics, macroeconomics, international economics, cost-benefit analysis

1986 – 87

Stage in the DG VI of the EU Commission - Bruxelles.

### **Grants, Fellowships and Contracts**

2020-2024

European Union Horizon 2020 research and innovation programme under grant agreement No 861932: “Better Agri-food Trade Modelling for Policy Analysis — BATModel”

Head of partner research unit

2016

Contract (US\$ 30,000) by the International Agricultural Trade Research Consortium for a study on “Trade Impacts of Agricultural Support in the EU”.

2015-2016

Contract by the International Food Policy Research Institute for a study on “Regional integration and nontariff barriers in Africa”

2014-2015

Contract by the Food and Agriculture Organization for two studies on “Trade, value chains and food security” and “Trade policy and food and nutrition security” in preparation of the 2015 report *The State of Agricultural Commodity Markets*

2014

Contract by the Fondazione Manlio Masi for a study on “Nontariff barriers”.

2012-2017

European Union FP7 Grant agreement no 290693: “Exploring the Future of Global Food and Nutrition Security – FOODSECURE” (€215,000 research grant)

Head of partner research unit

2009

Contract (US\$ 10,000) by the German Marshall Fund for a study on “Tariff protection in EU Agriculture”.

2008-2011

European Union FP7-KBBE-2007-1: “New Issues in Agricultural, Food and Bioenergy Trade – AGFOODTRADE” (€275,000 research grant)

Head of partner research unit

2008-2009

Programma di ricerca scientifica di rilevante interesse nazionale – Ministero dell’Università e della Ricerca scientifica e tecnologica: “European Union policies, economic and trade integration processes and WTO negotiations” (€11,700 research grant)

Head of partner research unit

2005-2008

European Union Specific Targeted Research or Innovation Project (VI Framework Programme): “Agricultural Trade Agreements – TRADEAG” (€125,500 research grant)

Head of partner research unit

2005-2006

Contract (US\$ 5,000) by the Food and Agriculture Organization to conduct a study on the present and the future of market access for developing countries

2000-2002

Programma di ricerca scientifica di rilevante interesse nazionale – Ministero dell’Università e della Ricerca scientifica e tecnologica): “The forthcoming WTO negotiations on agriculture and the reform of the Common Agricultural Policy of the European Union”

Head of partner research unit

1998-1999

European Union FAIR6-CT 98-4148: “Assessment of the GTAP modelling framework for policy analysis from a European perspective”.

Head of partner research unit.

1997-1999

European Union FAIR5-PL97-3481: "Co-ordinated studies in view of the future round of multilateral trade negotiations in the agriculture and food sector".

Head of partner research unit.

1995

CNR - NATO scholarship: Comitato Nazionale per le Ricerche Tecnologiche e l'Innovazione

### **Consultancy Experience**

- Istituto Commercio Estero
- Fondazione Manlio Masi
- United Nations Economic Commission for Africa
- The World Bank
- Food and Agriculture Organization
- European Parliament
- German Marshall Fund
- Istituto nazionale di economia agraria
- International Food Policy Institute
- Techniplan S.p.A.
- Policy briefings with industry groups (Coldiretti, Confederazione Italiana Agricoltori, Lega delle Cooperative), the press (Il Sole-24 Ore, Campagna Amica, Radio 1), governmental institutions (French Commissariat General du plan)

### **Administrative role and position responsibility**

2021-2022

Deputy Director Department of Economics Roma Tre University

2014-2020

Coordinator of the PhD Program in “Economics” (Roma Tre University)

Since 2014:

Board of the PhD program in Economics (Università degli Studi Roma Tre)

Since 2013

Member of the Board of Directors of the Manlio Rossi-Doria Centre for Economic and Social Research , Centre of Excellence established at Roma Tre University

2011– 2013

Coordinator of the PhD program in “Environmental and Development Economics” (Roma Tre University)

2008 – 2013

Special appointment to the Graduate Faculty of Purdue University (USA)

2008-2011

University of Molise Rector’s delegate regarding the University of Molise research policy

since 2006

Scientific Advisory Board of the Mirage Consortium (Centre d’Études Prospectives et d’Informations Internationales, Paris)

2006– 2011

Graduate School Board at the University of Molise:

2003– 2006.

Director of the Associazione per studi e ricerche Manlio Rossi-Doria:

2001-2011

Centro Interdipartimentale di Economia Internazionale (Università degli Studi di Roma “La Sapienza”)

2000-2014

Board of the PhD program in “Environmental and Development Economics” (Università degli Studi Roma Tre)

2000-2006

Executive board of the Associazione per studi e ricerche Manlio Rossi-Doria

## **Professional Service**

### *Editor*

- Associate Editor of the Italian Economic Journal (ItEJ): since 2021
- Editorial Board of the Italian Economic Journal (ItEJ): since 2017
- Editor of the New Economics Papers report on International Trade: since 2014
- Editorial board of the journal “Economía Agraria y Recursos Naturales”: since 2009
- Editor of the of the journal “QA-Rivista dell’Associazione Rossi-Doria”: 2007-2014
- Editorial board of the journal “QA-Rivista dell’Associazione Rossi-Doria” (1991-1999 “La Questione Agraria”, 2000-2005 “QA-La Questione Agraria”): 1991-2006
- Associate Editor of the journal “Agricultural Economics”: 2004-2006
- Editorial Advisory Board of the journal “Agricultural Economics”: 2001-2003
- Editorial Board of the Working Paper Series of the Department of Economia Pubblica (Università degli Studi di Roma “La Sapienza”): 1999-2002

### *Referee*

Manuscripts reviewed for:

- American Journal of Agricultural Economics
- B.E. Journals in Economic Analysis & Policy
- European Review of Agricultural Economics

- Agricultural Economics
- Rivista di Politica Economica
- La Questione Agraria (QA-La Questione Agraria, QA-Rivista dell'Associazione Rossi-Doria)
- Rivista di Economia Agraria
- Rivista di Politica Agraria
- Review of International Economics
- Australian Journal of Agricultural and Resource Economics
- World Bank Economic Review
- Research in Economics
- The World Economy
- The Journal of International Trade & Economic Development
- Economic Modelling
- National Agency for the Evaluation of the University and Research Systems: evaluation of the Quality of Research (2011-2014; 2015-2019)
- Economics and finance PhD program at Sapienza Università di Roma
- Italian Economic Journal
- World Development
- Bio-based and Applied Economics
- PLOS ONE
- Journal of Globalization and Development
- European Journal of Political Economy
- Food Policy

*Papers reviewed for:*

- Annual Conference on Global Economic Analysis (GTAP): 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013
- European Association of Agricultural Economists Seminar: 2005
- International Association of Agricultural Economists Congress: 2003
- European Association of Agricultural Economists Congress: 1999, 2002 and 2005, 2014 and 2017
- Italian Association of Agricultural and Applied Economics: 2013, 2018, 2019

*Committees, Boards and Associations*

- Head of the Program Committee 12th AIEAA Congress, Milano, 22-23 June 2023
- Program Committee 25<sup>th</sup> Annual Conference on Global Economic Analysis, Bordeaux, 14-16 June 2023
- Scientific Committee International Workshop “Assessing the Effects of Non-Tariff Measures: Hype or Hope?” Roma Tre University, Rome (Italy), 7-8 July 2022
- Scientific Committee dell’International Workshop “Modelling non-tariff measures in structural general equilibrium – Theory and applications” World Trade Institute – University Bern, 19-20 January 2023
- 2020: Board of Examiners for the Doctor of Philosophy in METODI QUANTITATIVI PER LA POLITICA ECONOMICA, Università di Macerata
- 2019-2022: Organizing Committee of the Scuola di formazione specialistica “Valutazione dell’impatto delle politiche pubbliche. Concetti, Metodi e Applicazioni”, Centro Ricerche Economiche e Sociali Manlio Rossi-Doria dell’Università Roma Tre
- 2018-2020: Member of the National panel for the appointment of full and associate professors (SECS-P/02)

- 2018: Recruitment – Selection Committee for 1 assistant professor position (RTDB - SECS-P/02) Roma Tre University
- 2018: Board of Examiners for the Doctor of Philosophy in Economics, University of Exeter
- Scientific Committee International Trade Study Group meeting, Lecce 10-11 May 2018
- 2018: Scientific Committee 2nd ‘GIOVANNI ANANIA’ SUMMER SCHOOL ON EVIDENCE-BASED POLICY MAKING
- Organizing committee Workshop “Updating our Knowledge on Global Value Chains” (Roma, 22-23 March 2018)
- 2017: Recruitment – Selection Committee for 1 assistant professor position (RTDA - SECS-P/02) Sapienza University of Rome.
- Program Committee 6<sup>th</sup> AIEEA Conference, Piacenza (Italy), 15-16 June 2017
- 2016: referee for the Economics and Finance PhD program of Sapienza University of Rome
- Scientific Committee 1st ‘GIOVANNI ANANIA’ SUMMER SCHOOL ON EVIDENCE-BASED POLICY MAKING: 2016
- Graduate student evaluation committee (Ecole Doctorale “Economie, Mathématiques et Management” Université de Cergy-Pontoise): 2014.
- Organizing Committee Workshop “Global value chains for food and nutrition security” (Roma, 25-26 September 2014)
- Graduate student admission committee (PhD in Economics – Università degli Studi di Roma Tre): 2014
- Graduate student evaluation committee (PhD in “Scienze economiche” – Università degli Studi di Milano): 2013
- Graduate student evaluation committee (PhD in “Economia dei mercati monetari e finanziari internazionali” – Sapienza Università di Roma): 2012
- Centro di Ricerca interdipartimentale di Economia delle Istituzioni, Università Roma Tre (2011-2015)
- University of Molise Consulting Committee for post-degree grants: 2009 – 2011
- Steering Committee “Food Security and Sustainable Development: Challenges for the Governance of International Relations”, 4th Annual Meeting of the GARNET network, Rome 11-13 November 2009
- Graduate student evaluation committee (Ecole Doctorale ABIES “Agriculture Alimentation Biologie Environnement Santé” – AgroParisTech): 2007.
- Graduate student admission committee (PhD program on “Istituzioni, ambiente e politiche per lo sviluppo economico” – Università degli Studi di Roma Tre): 2002, 2005, 2008.
- International Agricultural Trade Research Consortium: since 1994.

### *Honors*

- Winner of a competitive examination for the position of economist at the EU Commission: 1989
- Invited Plenary Speaker at the XV Congress of the European Association of Agricultural Economists: 2017

### **Presentations**

Meetings of the following professional associations and groups:

- European Association of Environmental and Resource Economists
- Associazione Italiana per lo Studio dei Sistemi Economici Comparati

- Global Trade Analysis Conference
- European Trade Study Group
- American Agricultural Economics Association
- International Association of Agricultural Economists
- International Agricultural Trade Research Consortium
- Società Italiana degli Economisti
- Gruppo CNR Economia Internazionale e Sviluppo
- Italian Trade Study Group
- Associazione per studi e ricerche Manlio Rossi-Doria
- Società Italiana di Economia Agraria
- Associazione Italiana di Economia Agraria e Applicata
- Agricultural and Applied Economics Association
- Associazione Italiana di Economia Agraria e Applicata
- International Consortium on Applied Bioeconomy Research
- Associazione Italiana degli Economisti dell'Ambiente e delle Risorse naturali
- Villa Mondragone International Economic Seminar

At Universities and research institutions: University of California at Davis, Università degli Studi di Roma “La Sapienza”, Università degli Studi di Macerata, Università degli Studi di Bologna, Università degli Studi della Calabria, Istituto Agronomico per l’Oltremare, Mediterranean Agronomic Institute of Bari and Zaragoza, Università degli Studi di Perugia, Università Politecnica delle Marche, Università degli Studi di Urbino, Università degli Studi del Molise, National Agricultural Policy Center – Damascus, Università degli Studi della Tuscia, Università degli Studi di Verona, University of Illinois at Urbana-Champaign, International Food Policy Research Institute, United States International Trade Commission, Loyola University

### **Courses taught**

*Master in Master in Human Development and Food Security – Università degli Studi Roma Tre*

- Environmental and Natural Resources Economics: since 2015

*“La Sapienza” Università di Roma*

Agricultural economics and policy (undergraduate): 1997

*Università degli Studi del Molise*

- Economic policy (master level): 2003-2005
- Economic policy of information (undergraduate): 2003-2011
- Development economics (undergraduate): 2006-2008
- Economic policy of the media (master level): 2006-2011
- Economic policy of international trade: 2009-2010

*Università degli Studi Roma Tre*

- Resource economics (undergraduate): 1997-2004
- Resource economics (master level): since 2005
- Politica economica (undergraduate): 2011-2014
- International trade economics and policy (master level): since 2015-2017
- International trade (graduate): 2014-2017
- International trade in the global economy (2018)

*Scuola di Studi Superiori ‘G. Leopardi’ dell’Università degli Studi di Macerata*

- L’economia delle risorse (naturali) e le risorse dell’economia (2018)

*Scuola Superiore di Economia e delle Finanze (SSEF):*

- Globalization: 2013

*FAO*

- Near East and Northern Africa Regional Network for Agricultural Policies (1999)
- Assistance in Institutional Strengthening and Agricultural Policy: Comparative Analysis of Agricultural Policies in Developed and Developing Countries (2000, 2003)

*World Bank*

- Economic Development Institute: Decentralization (1998)
- World Bank Institute: Emerging Opportunities and Challenges in World Food and Agricultural Markets: How WTO Negotiations can affect them. (2005)
- Poverty Reduction and Economic Management Network: Regional Integration and Agricultural Trade Policy (2009)

*United Nations Economic Commission for Africa*

- International trade: theory and policy (2012)

*African Growth and Development Policy Modeling Consortium*

- Global value chains (2015)
- Gravity models (2015)

**Graduate Students**

- Valeria Costantini (member of dissertation committee) 2003, Università degli Studi Roma Tre: “Sviluppo sostenibile e sviluppo umano: un’analisi comparata”
- Federica Santuccio (member of dissertation committee) 2004, Università degli Studi Roma Tre: “Effetti economici e commerciali dell’allargamento dell’UE ai paesi dell’Europa Centro-Orientale: le implicazioni per il settore agricolo”
- Youssef Chahed (member of the dissertation committee) 2003, “Mesure de l’impact de la libéralisation des marchés agricoles sur les échanges et le bien-être”, 3e cycle: Sciences économiques, Institut national agronomique Paris-Grignon
- Alessandro Antimiani (chair of dissertation committee) 2004, Università degli Studi Roma Tre: “La protezione effettiva: problemi teorici e analisi empiriche”
- Emanuela Tassa (member of dissertation committee) 2005, Università degli Studi Roma Tre: “Decentramento: misurazione di un concetto multidimensionale”
- Ramos, Maria Priscilla (member of the dissertation committee) 2007, “Politique Commerciale, Qualite et Environnement: une Application aux Negociations Commerciales entre l’Union Europeenne et le Mercosur”. Doctorat Sciences économiques, INRA, AgroParistech
- Sohini Chowdhury (member of dissertation committee), Purdue University (USA), 2008-2013: “The Discriminatory Nature of Specific Tariffs”
- Ilaria Fusacchia (chair of dissertation committee), 2017, Università degli Studi Roma Tre “The Value Added Structure of Trade Flows and Its Implications for Trade Policy Analysis”
- Giorgia Sforza (member of dissertation committee), 2015, Università degli Studi Roma Tre, “Climate change and developing countries”
- Kossi-Messanh Agbekponou (member of the dissertation committee), 2021, “Agri-food sector firms and retailer-driven global value chains”. Doctorat Sciences économiques, French Institute for Agriculture, Food and Environment (INRAE) UMR SMART-LERECO

**Language**

Italian: mother tongue

English: excellent

French: good



**Personal Information**

Born in Terni, Italy on September 26, 1963; married, two sons.

## Papers and Publications

### Articles in Academic Journals

- “Le recenti tendenze nella politica comune delle strutture agrarie”, *La Questione Agraria*, 27, 1987.
- “I negoziati Gatt secondo la Banca mondiale”, *La Questione Agraria*, 27, 1987.
- “Commercio più libero o commercio più corretto? Le posizioni di Stati Uniti e Comunità Europea nell'Uruguay Round”, *La Questione Agraria*, 38, 1990.
- “Between Scylla and Charibdys: Agricultural Economists' Navigation around Protectionism and Free Trade” (with M. De Benedictis e F. De Filippis), *European Review of Agricultural Economics*, pp.311-337, 18-3/4, 1991.
- “La proposta Mac Sharry di revisione della Pac: un'occasione per discutere” (with F. De Filippis), *La Questione Agraria*, 42, 1991.
- “Integracion economica europea e intervencion publica en la agricultura: re-regulacion o desregulacion?” (with F. De Filippis), *Revista de Estudios Agro-Sociales*, 3/1993.
- “La nuova politica agraria degli Stati Uniti: un modello da seguire?” (with F. De Filippis), *La Questione Agraria*, 65, 1997
- “Cofinanziamento e rinazionalizzazione della Pac: questioni aperte” (with F. De Filippis, R. Henke, M.R. Pupo D'Andrea), *La Questione Agraria*, 76, 1999.
- “Dopo Seattle: l'agricoltura nell'agenda dei negoziati commerciali del WTO” (with Fabrizio De Filippis), *QA-La Questione Agraria*, 1, 2000.
- “Comparing EU and US Trade Liberalisation under the Uruguay Round Agreement on Agriculture” (with J.C. Bureau e L. Fulponi), *European Review of Agricultural Economics*, 27(3), pp.259-280, 2000.
- “The Eastward Enlargement of the European Union and the Common Agricultural Policy: the Direct Payment Issue” (with F. De Filippis), *Rivista di Politica Economica*, I-II/XCII, 2002.
- “Decentramento istituzionale e sviluppo nell'Africa Subsahariana” (with P. Conforti and P. De Muro), *QA-La Questione Agraria*, vol. 3, ISSN: 1593-8441, 2002.
- “La baisse de la protection douanière dans l'Uruguay Round : Le cas de l'agriculture dans l'Union européenne, au Canada et aux Etats-Unis”, (with J.-C. Bureau e Y. Chahed), *Economie et Prévision*, 154, 2002-03.
- “WTO Negotiations on Market Access in Agriculture: a Comparison of Alternative Tariff Cut Proposals for the EU and the US” (with Jean-Christophe Bureau), *Topics in Economic Analysis & Policy*, Vol. 4. No. 1, Article 8, 2004 (<http://www.degruyter.com/view/j/bejeap.2004.4.issue-1/bejeap.2004.4.1.1152/bejeap.2004.4.1.1152.xml?format=INT>).
- “Alternative Market Access Scenarios in the Agricultural Trade Negotiations of the Doha Round” (with Alessandro Antimiani and Piero Conforti), *The Estey Centre Journal of International Law and Trade Policy*, Volume 6 Number 2, 2005: p.274-298.

“Agricultural Trade Restrictiveness in the European Union and the United States” (with Jean-Christophe Bureau), *Agricultural Economics*, 33 (pp. 479-490), 2005.

“Il negoziato WTO e gli accordi mediterranei” (with Crescenzo dell’Aquila), *Rassegna Economica*, 2, 2005.

“I negoziati agricoli nell’ambito del Doha Round: un’analisi di equilibrio economico generale” (with Piero Conforti), *Rivista di Politica Economica*, Fascicolo V-VI, Maggio-Giugno 2006.

“Bargaining Coalitions in the WTO Agricultural Negotiations” (with Valeria Costantini, Riccardo Crescenzi and Fabrizio De Filippis), *World Economy*, Vol. 30, No. 5, pp. 863-891, May 2007.

“Measuring restrictiveness of bilateral trade policies: a comparison between developed and developing countries” (with Alessandro Antimiani and Piero Conforti), *Review of World Economics*, 2, pp. 207-224, 2008.

“Measuring protection: mission impossible?” (with Maria Cipollina), *Journal of Economic Surveys*, Vol. 22, Issue 3, pp. 577-616, July 2008.

“Reciprocal trade agreements in gravity models: a meta-analysis” (with Maria Cipollina), *Review of International Economics*, Volume 18, Issue 1, February 2010, Pages: 63-80.

“The impact of European Union agricultural preferences” (with Maria Cipollina), *Journal of Economic Policy Reform*, Volume 13 Issue 1, 2010, Pages: 87-106.

“Trade Composition Effects of the EU Tariff Structure: Beef Imports from Mercosur” (with Jean-Christophe Bureau and Maria Priscila Ramos), *European Review of Agricultural Economics*, Volume 37, Number 1, March 2010, Pages: 1-26.

“Assessing alternative solutions to carbon leakage” (with Alessandro Antimiani, Valeria Costantini, Chiara Martini, Maria Cristina Tommasino), *Energy Economics*, Volume 36, March 2013, Pages 299–311. 10.1016/j.eneco.2012.08.042

“Agricultural expenditure in the European Union budget: a graphical analysis” (with Fabrizio De Filippis, Roberto Henke, Roberta Sardone), *European Review of Agricultural Economics*, Volume 40, Number (4), 2013, Pages: 659-683. 10.1093/erae/jbt004

“Regionalism versus Multilateralism: the case of the European Union Trade Policy” (with Alessandro Antimiani), *Journal of World Trade*, 49:2, 2015, Pages 253–275

“Internationalization choices: an ordered probit analysis at industry-level” (with Filomena Pietrovito e Franco Alberto Pozzolo), *Empirical Economics*, March 2016, Volume 50, Issue 2, pp 561-594 (10.1007/s00181-015-0945-8

“The Tide That Does Not Raise All Boats: An Assessment of EU Preferential Trade Policies” (with Maria Pina Cipollina and David Laborde), *Review of World Economics*, February 2017, Volume 153, Issue 1, pp 199–231 (DOI 10.1007/s10290-016-0270-0).

“Agricultural (Dis)Incentives and Food Security: Is there a Link?” (with Emiliano Magrini, Pierluigi Montalbano and Silvia Nenci), *American Journal of Agricultural Economics*, 2016 Volume 99, Issue 4, 1 July 2017, Pages 847–871, <https://doi.org/10.1093/ajae/aaw103>.

“New features, forgotten costs and counterfactual gains of the international trading system (with Silvia Nenci), *European Review of Agricultural Economics*, Volume 44, Issue 4, 1 September 2017, Pages 592–633, <https://doi.org/10.1093/erae/jbx013>

“Participation in the market chain and food security: the case of the Ugandan maize farmers” (with Pierluigi Montalbano e Rebecca Pietrelli), *Food Policy*, Volume 76, April 2018, pages 81-98, <https://doi.org/10.1016/j.foodpol.2018.03.008>.

“GTAP-VA: an Integrated Tool for GVC Analysis” (with Alessandro Antimiani e Ilaria Fusacchia), *Journal of Global Economic Analysis*, ISSN:2377-2999 vol. 3 (2), pp.69-105, 2018.

“The Trade Impact of EU Tariff Margins: An Empirical Assessment” (with Maria Cipollina), *Social Sciences*, 2019, 8, 261 (<https://doi.org/10.3390/socsci8090261>)

“On the effects of EU trade policy: agricultural tariffs still matter” (with Maria Cipollina), *European Review of Agricultural Economics* Volume 47, Issue 4, September 2020, Pages 1367–1401, <https://doi.org/10.1093/erae/jbz053>

“An assessment of import tariff costs for Italian exporting firms” (with Alessandro Antimiani e Ilaria Fusacchia), *Economia Politica*, 38:31–56 (2021); DOI: 10.1007/s40888-020-00202-8

“Currency Unions and Global Value Chains: The Impact of the Euro on the Italian Value Added Exports” (with Giovanni Cerulli, Silvia Nenci and Antonio Zinilli), *Italian Economic Journal*, 2021: <https://doi.org/10.1007/s40797-021-00160-5>

“The Consequences of the Trade and Cooperation Agreement for the UK’s International Trade” (with Ilaria Fusacchia and Alan Winters), *OXFORD REVIEW OF ECONOMIC POLICY*, 38(1), 2022.

“The Dark Matter of Bilateral Preferential Margins: An Assessment of the Effect of US Tariffs” (with Maria Cipollina), *Sustainability* 2022, 14, 4762. <https://doi.org/10.3390/su14084762>

“The international trade impacts of Geographical Indications: Hype or hope?” (with Fabrizio De Filippis, Mara Giua, Cristina Vaquero-Pineiro), *Food Policy*, *Food Policy* 112 (2022) 102371 (<https://doi.org/10.1016/j.foodpol.2022.102371>)

### Books and Volumes Edited

*Wto e agricoltura prima e dopo la Conferenza di Cancun* (with F. De Filippis), Quaderni del Forum Internazionale dell’Agricoltura e dell’Alimentazione n.3, PROCOM Edizioni, Roma, 2003.

*Un percorso difficile. Il negoziato agricolo nel Doha round del Wto* (with Fabrizio De Filippis), PROCOM Edizioni, Roma, 2006.

*Il Doha Round e il WTO. Una valutazione quantitativa degli scenari di liberalizzazione commerciale* (with Paolo Guerrieri), Il Mulino, Bologna, 2008.

*The Trade Impact of European Union Preferential Policies An Analysis Through Gravity Models* (with Luca De Benedictis), Springer, Berlin/Heidelberg, 2011.

*L'America First di Trump - scenari globali per il commercio agroalimentare*, ISMEA, 2018 (ISBN 978-88-96095-05-8)

*GTAP and TiVA: Differences between the two databases and their Implications for Trade in Value-Added Indicators* (with Ilaria Fusacchia). Roma : Roma Tre Press, 2022.

### Books and Volumes

“Il futuro della PAC dopo L’Health check” (con De Filippis F., Canali G., Catania M., Cioffi A., Corsi A., Frascarelli A., Henke R., Magaraggia P., Pasquali F., Pupo D’Andrea M.R., Sandali P., Sardone R., Scoppola M., Sotte F.) vol. 1, p. 1-173, Roma:Edizioni Tellus, 2009 (ISBN: 978-88-89110-08-9).

“Economy-wide analysis of food waste reductions and related costs: A Global CGE analysis for the EU at NUTS-II Level” (with Britz, W., Dudu, H., Fusacchia, I., Jafari, Y., Roson, R., Sartori, M.) EUR 29434 EN, European Union, Luxembourg, 2019, ISBN 978-92-79-97246-1, doi:10.2760/942172, JRC113395

“Gli accordi di libero scambio. Opportunità per le imprese italiani: Corea del Sud e Canada” (with Anna Giunta, Marianna Mantuano, Enrico Marvasi and Silvia Nenci), ICE, Roma, 2018 (ISBN 9788898597161).

“Gli accordi commerciali e l’Italia: il caso del CETA”, Centro Ricerche Economiche e Sociali Manlio Rossi-Doria, Roma TrE-Press, 2019 (ISBN: 978-88-32136-38-8)

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“The role of civil society in successful decentralization: the case of Italy” (with P. De Muro and P. Conforti), Workshops on *Decentralization and Participation for Sustainable Rural Development in Africa* organized by the Economic Development Institute of the World bank, 1998.

“An overview of decentralization in Sub-Saharan Africa” (with P. De Muro e P. Conforti), XII Convegno biennale dell'Associazione Italiana per lo Studio dei Sistemi Economici Comparati, Siena, 3-5 giugno 1999.

“Measuring trade liberalisation: European Commitments under the Uruguay Agreement on Agriculture” (with J.C. Bureau e L. Fulponi), IX Congress of the European Association of Agricultural Economists, Warsaw, Poland, 1999.

“Gli indicatori di protezione e sostegno: nuove risposte ad un vecchio problema”, XXXVI Congress of the Italian Association of Agricultural Economists, Milano, Italy, 1999.

“The European Union preferential trade with developing countries. Total trade restrictiveness and the case of sugar” (with Piero Conforti, Deep Ford, David Hallam and George Rapsomanikis), Workshop on *WTO Rules for Agriculture Compatible with Development*, FAO Roma, 2-3 February 2006.

“Assessing market access: do developing countries really get a preferential treatment?” (with Alessandro Antimiani e Piero Conforti), paper presented at the 9th Annual Conference on *Global Economic Analysis* (Addis Abeba 15-17 June 2006), and USDA-AIEA2 International meeting su *Competitiveness in Agriculture and the Food Industry: US and EU Perspectives* (Bologna, 15-16 June 2006).

“Reciprocal trade agreements in gravity models: a meta-analysis” (with Maria Pina Cipollina), 8th Annual ETSG Conference (Vienna, 7-9 September 2006) and 11th Annual Conference on Global Economic Analysis (Helsinki, 12-14 June 2008)

“Regionalism versus multilateralism: assessing the impact of free-trade agreements between EU and Asian countries” (with Alessandro Antimiani, Federica Santuccio and Maria Cristina Mitaritonna), 11th Annual Conference on Global Economic Analysis (Helsinki, 12-14 June 2008).

“EU and developing countries: An analysis of preferential margins on agricultural trade flows” (with Maria Pina Cipollina), 10<sup>th</sup> Annual ETSG Conference (Warsaw, 11-13 September 2008).

“Trade preference index” (with Maria Pina Cipollina), IATRC Annual Meeting (Scottsdale, 7-9 December 2008).

“Trade preference index” (with Maria Pina Cipollina and David Laborde), 11<sup>th</sup> Annual ETSG Conference (Roma, 10-12 September 2009).

“The European Union and developing countries: The impact of agricultural preferences” (with Maria Pina Cipollina), 50th Annual Meeting of the Società Italiana degli Economisti (Roma, 22-24 October 2009).

“Trade preferences: a gravity equation approach for a comparison between EU and US trade policies” (with Maria Pina Cipollina and David Laborde), 12<sup>th</sup> Annual ETSG Conference (Lausanne, 9-11 September 2009).

“EU preferential margins: measurement and aggregation issues” (with Maria Pina Cipollina), 51<sup>th</sup> Annual Meeting of the Società Italiana degli Economisti (Catania, 15-16 October 2010)

“Cooperative and non-cooperative solutions to carbon leakage” (with Alessandro Antimiani, Valeria Costantini, Chiara Martini and Maria Cristina Tommasino), 14<sup>th</sup> Annual Conference on Global Economic Analysis (Venice, 16-18 June 20011).

“Cooperative and non-cooperative solutions to carbon leakage” (with Alessandro Antimiani, Valeria Costantini, Chiara Martini and Maria Cristina Tommasino), 18<sup>th</sup> Annual Conference of the European Association of Environmental and Resource Economists 29 June – 2 July 2011, Roma, Italy.

“Using tariff indices to evaluate preferential trading arrangements: an application to EU and US” (with Maria Pina Cipollina and David Laborde), 12<sup>th</sup> Annual ETSG Conference (Copenhagen, 8-10 September 2011).

“Exports vs. Foreign Direct Investments: evidence from cross-country industry data” (with Filomena Pietrovito and Alberto Franco Pozzolo), 52<sup>th</sup> Annual meeting of the Società Italiana degli Economisti (Roma, 14-15 October 2011).

“Do Preferential Trade Policies (Actually) Increase Exports? A comparison between EU and US trade policies” (with Maria Cipollina and David Laborde), 52<sup>th</sup> Annual meeting of the Società Italiana degli Economisti (Roma, 14-15 October 2011).

“Internationalization choices: a multinomial probit analysis” (with Filomena Pietrovito and Alberto Franco Pozzolo), Italian Trade Study Group meeting (Catania, 15-16 June 2012).

“Do Preferential Trade Policies (Actually) Increase Exports? A comparison between EU and US trade policies” (with Maria Cipollina and David Laborde), Second Conference of the Italian Association of Agricultural and Applied Economics (Parma, 6-7 June 2013).

“Do Preferential Trade Policies (Actually) Increase Exports? A comparison between EU and US trade policies” (with Maria Cipollina and David Laborde), AAEA & CAES Joint Annual Meeting (Washington DC, 4-6 August 2013)

“Agricultural Trade Policies Food Security: Is there a Causal Relationship?” (with Emiliano Magrini, Pierluigi Montalbano and Silvia Nenci), Third Conference of the Italian Association of Agricultural and Applied Economics (Alghero, 25-27 June 2014).

“Regionalism Versus Multilateralism: The Case of the European Union Trade Policy” (with Alessandro Antimiani) XXVI Villa Mondragone International Economic Seminar (1-3 luglio 2014).



“Agricultural Trade Policies Food Security: Is there a Causal Relationship?” (with Emiliano Magrini, Pierluigi Montalbano and Silvia Nenci) XIV EAAE Congress (Roma, 26-29 August, 2014).

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“Trade, value chains and food security” (with Pierluigi Montalbano, Silvia Nenci and Luca Salvatici) 56th Annual “Italian Economic Association Conference (Napoli, 22-24 October 2015).

“Value Added Trade Restrictiveness Indexes. Measuring Protection with Global Value Chains” (with Alessandro Antimiani and Ilaria Fusacchia) 18th Annual Conference on Global Economic Analysis (Washington DC, 15-17 June 2016).

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