

## Personal Information

Nationality: Italian  
Date of Birth: 30<sup>th</sup> September 1978  
Married with six children

## Education

Ph.D. **Organization and Information Systems** – University Luiss Guido Carli, Rome (February, 2005)

**Master degree in Management – major International Business**, grade 110/110 *cum laude*, University Luiss Guido Carli, Rome (July, 2001)

**High School Diploma**, grade 60/60, Liceo Scientifico G.B. Grassi, Latina (July, 1996)

## Professional Experience

- Jan2018- to date Associate Professor of Business Organization and Human Resources Management, Department of Business Studies, Roma Tre University
- 2017 – to date Departmental Delegate STARTCUP Lazio – National Prize of Innovation, “PNIncube” (Italian Association of the University Incubators and Business Plan Competition) and Member of the evaluation committee
- 2010- to date Member of the Educational Committee of the Course in Economics & Management, Department of Business Studies, Roma Tre University
- 2016 Member of the Departmental Committee for the quality of research and of the Committee for the international relations, Department of Business Studies, Roma Tre University
- 2015 – to date Member of the Scientific Committee of the Master in Management and Innovation in Cultural Heritage Management
- 2016 Member of the Scientific Committee of CROMA, Center for the Study of Rome, Roma Tre University
- 2014 Co-founder of the Spin-off ResValue
- 2016 Visiting Scholar at the ISC Business School, Paris (FR)
- 2010 Visiting Scholar at the Department of Innovation and Organizational Economics, Copenhagen Business School, Howitzvej – DK2000 Frederiksberg (DK)
- 2007-2008 Visiting Professor at IESEG Business School, Lille, France
- 2002-2009 Programme Coordinator at MBA LUISS Business School
- 2004 Visiting Scholar at IT University of Copenhagen (ITU), Rued Langgaards Vej - DK-2300 Copenhagen, Denmark
- 2004 Visiting Researcher at the Department of Informatics, Copenhagen Business School, Howitzvej – DK2000 Frederiksberg (DK)
- 2000-2001 Junior Manager at Telecom Italia S.p.A. Via di Val Cannuta, Roma, IT. Responsible for loyalty programs: the club vip Club Comunico and the reward program Minuti Preziosi. Co-responsible for the teamwork engaged in the production of direct marketing tools tailored on target clients. Project manager for the websites of the programs
- 1999 Visiting Erasmus student at Universiteit Maastricht, The Netherlands, Faculty of Economics

## Research Experience

- 2008 – to date Research activity at the Department of Business Studies, Roma Tre University, in the following projects:
- European Research Project SoPHIA “Social Platform for Holistic Heritage Impact Assessment” funded under the Horizon 2020 EU funding programme (€1,5M)
  - Support to the call for International Projects for Inclusive Business and International Cooperation for for-profit organizations, Agenzia Italiana per la Cooperazione allo Sviluppo, Project Manager (co-fundings AICS €177K)
  - “Cultural Heritage and Contemporary Culture: Transferring Knowledge, Managing Outcomes, and Enabling Sustainability”, in collaboration with University of Innsbruck
  - OMO – On MY Own .. at work, Erasmus+ project KA2 – Cooperation and Innovation for Good Practices. The project focuses on the job inclusion of people with intellectual disabilities in the hotel sector.
  - NetMUSE, International Networks valorization for Museums (Scientific Coordinator); (funded by Roma Tre University, €11K)
  - Knowledge Management Strategies and Social Network Analysis;
  - Evaluation errors and incentives in the Organizational justice framework;
  - Development of a system of technological, organizational and managerial convergence for the Cultural Heritage Management in the Cultural technological District of Region Lazio;
  - Outsourcing of value added services (funded by i-Com, €5K);
  - Technological innovations and organizations
- 2005 – to date Research activity at LUISS Business School, with respect to the following projects:
- Development of the Online Business Social Network Lazio-Side;
  - European Research Project “BOSS4GMES (Global Monitoring for Environment and Security)”, Integrated Project n. SIP5-CT-2006-031022 funded under the 6th Framework Programme;
  - European Research Project G-MOSAIC (GMES services for Management of Operations, Situation Awareness and Intelligence for regional Crises), Integrated Project n. SIP5-CT-2006-031022 funded under the 7th Framework Programme;
  - “Observatory for the Internationalization of SMEs in the Lazio Region;
  - “Interconnections between innovation and internationalization”;
  - “Broadband for Mountain” in collaboration with Food and Agriculture Organization (FAO);
  - “The Fashion Industry in Italy”,
  - “Evolution of mobile telecommunications”,
  - Osservatorio Mobile Internet, Viale Pola 12 – 00198 Roma. In charge of market analysis, technology assessment, and competition analysis of the mobile telecommunications industry, in collaboration with Ericsson, Eurisko, Ansa, Tim, Wind, and Virgilio-Tin
- 2004-2005 Research fellow at Copenhagen Business School: project Mobiconomy (mobile telecommunications market and business analysis)
- 2005-2008 Post-doctoral research fellow in International Management at LUISS Business School, LUISS Guido Carli, Roma, IT

## Teaching Experience

University Roma Tre, Faculty of Economics:	2008 – to date
<ul style="list-style-type: none"> <li>o Professor of Advanced Business Organization</li> <li>o Professor of Knowledge Management</li> <li>o Professor of Organizational Behavior</li> <li>o Professor of Strategic Human Resources Management</li> </ul>	
University Roma Tre, Master in Cultural Heritage Management, Technology and Innovation	
<ul style="list-style-type: none"> <li>o Professor of the Module “Organization and Networks in Cultural and Creative Industries”</li> </ul>	2015-to date
University Roma Tre, Master in Globalization and Consumers’ Right	
<ul style="list-style-type: none"> <li>o Professor of the Module “Technology and Organization”</li> </ul>	2010-to date
University Politecnica delle Marche, PhD Program in Management and Law	
<ul style="list-style-type: none"> <li>o Seminar on “Studies and Practices of Business Organization”</li> </ul>	
“Gli studi e le pratiche di Organizzazione Aziendale” presso il Dottorato di	2016-to date
LUISS Guido Carli University:	2002-2015
<ul style="list-style-type: none"> <li>o Professor of Advanced Organization Design</li> <li>o Professor of Business Organization</li> <li>o Professor of International Business</li> <li>o Lecturer of Marketing and International Business</li> </ul>	
Catholic University, Rome, Italy:	2005-2009
<ul style="list-style-type: none"> <li>o Professor of Informatics</li> <li>o Professor of Information Systems</li> </ul>	
IESEG Business School, Lille, France	2007
<ul style="list-style-type: none"> <li>o Visiting Professor of Management in the Information Economy</li> </ul>	
IT University of Copenhagen (ITU), Rued Langgaards Vej - DK-2300 Copenhagen S	2004
<ul style="list-style-type: none"> <li>o Lecturer, course: Strategic and Tactical Tools for e-business</li> </ul>	

## Conferences

Conference Chair “International Conference on Sustainable Cultural Heritage Management” Roma Tre University, Rome, 11-12 October, 2013

Member of the Scientific Committee “International Conference on Cultural Heritage: Present Challenges and Future Perspectives” Roma Tre University, Rome, 21-22 November 2014

Member of the Scientific Committee “International Conference on Cultural and Creative Industries. Economic Development and Urban Regeneration” Roma Tre University, Rome, December 4-5, 2015

Track Chair for the European Academy of Management annual conference (2013)

Track Chair for the Workshop di Organizzazione Aziendale (2010)

Guest Editor for *Inderscience* (Special Issue “Digital killed the video stars: impact of digital technologies on audience development and organization of cultural Institutions”, 2017)

### **Invited talks**

Outsourcing and control in technological governance in health care, National Congresso of the Clinical Engineers, May 18th 2018

*Crowdfunding and cultural heritage*, Ordine Architetti Roma, 21/09/2017

“The minds trap. Evaluation errors and euristics in the recruitment processes”, Guardia di Finanza, Lido di Ostia, Italy, June, 28<sup>th</sup> 2017

International Journalism Festival, Perugia (Italy) April, 25 2010

Agri Dealers Day 2013, May 16

<http://www.youtube.com/watch?v=FdInaUQhD10&feature=relmfu>

### **Affiliations/Memberships**

International Conference on Emerging Economies – Prospects and Challenges (ICEE-2012): Member of the International Review and Advisory Committee

Academy of Management

Strategic Management Society

European Academy of Management

Accademia Italiana di Economia Aziendale

Italian Chapter of the Association of Information Systems

Track chair for the European Academy of Management

Track Chair for the Italian Workshop of Business Organization

**Reviewer activity**

Member of the International Review and Advisory Committee -  
International Conference on Emerging Economies – Prospects  
and Challenges (ICEE-2012):

Strategic Management Journal (ad hoc reviewer)  
Routledge  
Sinergie  
Economia e Politica Industriale  
Academy of Management Annual meetings  
European Academy of Management Annual Meetings  
Strategic Management Annual meetings  
European Academy of Management Annual Meetings  
International Review of Economics  
Electronic Journal of Knowledge Management  
Ad hoc reviewer Strategic Management Journal  
Mercati e Competitività

**Research Interests**

Business Organization and Networks  
Evaluation Errors and Motivation  
Knowledge Economy and Knowledge Management  
Innovation management, Information Systems, ICTs and organizations  
  
Cultural Heritage Management

**Languages**

Mother Tongue: Italian  
Other Languages: English (fluency in reading, writing and verbal skills), French (basic reading,  
writing and verbal skills), and German (basic reading, writing and verbal skills)

**Awards and grants**

Awarded Best Paper at the 2015 Workshop of Business Organization (2015)  
Awarded best PhD Dissertation, Fondazione AMGA (2006)  
Awarded best Degree Thesis, "Paolo Galli Award" by Vodafone and I.P.E, Naples (2003)  
Awarded funding for completing the PhD Programme in Organization of Information Systems  
(Italian Ministry of Education and Research, 2002-2005)  
Winner of Brainexchange, the marketing prize organised by Telecom Italia S.p.A. (2000)  
Awarded the Erasmus funding for student mobility (1999)