

# Francesco Salustri

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## APPOINTMENTS

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- 2022 – present **Assistant professor (tenure track)**  
Dept. of Economics  
Roma Tre University, Rome
- 2022 – present **Honorary lecturer**  
Institute for Global Health  
University College London, London
- 2024 – present **Associate researcher**  
Institute for studies on the Mediterranean  
National Research Council, Palermo
- 2022 – present **GLO Fellow**  
Global Labor Organization, Essen
- 2020 – present **Research fellow**  
UCL Centre for global health economics, London
- 2020 – 2022 **Lecturer**  
University College London, London
- 2018 – 2020 **Senior Researcher**  
University of Oxford, Oxford
- 2017 – 2018 **Postdoctoral Researcher**  
University of Turin, Turin
- 2017 – 2018 **Temporary Lecturer**  
University of Rome “Tor Vergata”, Rome
- 2016 **Research Assistant**  
University of Turin & Collegio Carlo Alberto, Turin
- 2016 **Research Assistant**  
The London School of Economics and Political Science, London
- 2016 **Graduate Teaching Assistant**  
The School of Oriental and African Studies, London

## EDUCATION

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- 2014–2018 PhD in ECONOMIC THEORY AND INSTITUTIONS  
**University of Rome “Tor Vergata”, Rome**
- 2013–2014 MRes in ECONOMIC THEORY AND ECONOMETRICS  
**Toulouse School of Economics, Toulouse**
- 2012–2013 MSc in DEVELOPMENT ECONOMICS AND INTERNATIONAL COOPERATION  
**University of Rome “Tor Vergata”, Rome**
- 2010–2012 MSc in MATHEMATICS  
**Roma Tre University, Rome**
- 2006–2010 Bachelor in MATHEMATICS  
**Roma Tre University, Rome**

## Consulting and other experiences

Italian Ministry for environment, OECD, NeXt, UK APPG Global health, ASviS, Fondazione Tor Vergata, Fondazione Masi, United health future, Coop, Sapienza, Bloomsbury Policy Lab.

## RESEARCH INTERESTS

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Behavioural economics, health economics, environmental economics, social responsibility.

## TEACHING

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- Microeconomics (SOAS, Tor Vergata, Oxford, UCL, Roma Tre)
- Behavioural economics (Oxford, Roma Tre)
- Econometrics (UCL)
- Quantitative methods (Tor Vergata, UCL)
- Industrial organisation (SOAS, Tor Vergata, Oxford)
- Game theory (Tor Vergata, Oxford, Roma Tre)
- Health economics (UCL)
- Development economics (Roma Tre)

## EDITORIAL ACTIVITIES

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*Referee for (selected):* Ambio, The B.E. Journal of Economic Analysis and Policy, BMC Public Health, BMC Research Notes, BMJ Open, BMJ Public Health, Economic Modelling, Economics and Human Biology, Environmental Research Letters, European Economic Review, European Journal of Comparative Economics, European Journal of Health Economics, European Sociological Review, Food Policy, Health Economics, Health Policy, Health Policy and Planning, International Journal of Environmental Research and Public Health, International Review of Economics, Journal of Sustainability Research, Oxford Bulletin of Economics and Statistics, Scientific Reports, SSM - Population Health, Management of Environmental Quality, Sustainability, UCL Open: Environment, World Development.

*Editorial Board Member:* Health Policy (2023 – present), BMC Research Notes (2021 – present), UCL Open Environment (2022 – present).

## PUBLICATIONS

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### Published papers

- [1] Becchetti, L., Conzo, G., and F. Salustri (2025). What about the others? Conditional cooperation, climate change perception and ecological actions. *Ecological Economics*, 227, 108371. <https://doi.org/10.1016/j.ecolecon.2024.108371>
- [2] Becchetti, L., F. Salustri, and N. Solferino (2024). The new industrial revolution: the optimal choice for flexible work companies. *Journal of Economic Interaction and Coordination*. <https://doi.org/10.1007/s11403-024-00418-y>
- [3] Poupakis, S. and F. Salustri (2024). Asynchronous fieldwork in cross-country surveys: an application to physical activity. *Empirical Economics* <https://doi.org/10.1007/s00181-024-02582-3>.
- [4] Quintieri, B., F. Salustri, G. Stamato and S. Mandile (2023). Qualità istituzionale e produttività delle imprese. *Economia italiana*, 2, 5-14. <https://doi.org/10.57621/EI2023-02-S-02>
- [5] Beccari, G., L. Becchetti, G. Conzo, P. Conzo, D. De Santis, and F. Salustri (2023). The green lung. National parks and air quality in Italian municipalities. *Sustainability*, 15(10), 7802. <https://doi.org/10.3390/su15107802>.
- [6] Zhou, X., Y. Li, A. Correa, F. Salustri, and J. Skordis (2023). The need for voices from the grassroots in China's public health system. *The Lancet Regional Health-Western Pacific*. <https://doi.org/10.1016/j.lanwpc.2023.100743>.
- [7] Becchetti, L., G. Conzo, P. Conzo, and F. Salustri (2022). Excess mortality and protected areas during the COVID-19 pandemic: Evidence from Italian municipalities. *Health Policy*, 126(12), 1269-1276. <https://doi.org/10.1016/j.healthpol.2022.10.005>
- [8] Corrado, G., Corrado, L., De Michele, G., and F. Salustri (2023). Are perceptions of corruption matching reality? Theory and evidence from microdata. *The British Journal of Criminology*, 63(3), 687-708. <https://doi.org/10.1093/bjc/azac025>
- [9] Beccari, G., L. Becchetti, G. Conzo, P. Conzo, D. De Santis, and F. Salustri (2022). Particulate matter and COVID-19 excess deaths: decomposing long-term exposure and short-term effects. *Ecological Economics*, 194, 107340. <https://doi.org/10.1016/j.ecolecon.2022.107340>
- [10] Arpino, B., P. Conzo, and F. Salustri (2022). I'm a survivor, keep on surviving: Early-life exposure to conflict and subjective survival probabilities in adult life. *Journal of Population Economics*, 35, 471-517. <https://doi.org/10.1007/s00148-021-00859-w>
- [11] Becchetti, L., G. Conzo, P. Conzo, and F. Salustri (2022). Understanding the Heterogeneity of Adverse COVID-19 Outcomes: The Role of Poor Quality of Air and Lockdown Decisions. *Journal of Environmental Management*, 305, 114316. <https://doi.org/10.1016/j.jenvman.2021.114316>
- [12] Palmer, T., C. Waliaula, F. Salustri, G. Shannon, G. Grewal, W. Chelagat, H. Jennings, and J. Skordis (2022). Understanding the lived experience of children with type 1 diabetes in Kenya: using photovoice to extend qualitative insights. *Qualitative Health Research*, 32(1), 145-158. <https://doi.org/10.1177/104973232111049775>
- [13] Palmer, T., H. Jennings, F. Salustri, G. Shannon, G. Grewal, W. Chelagat, M. Sarkar, N. Pelletier, H. Haghparast-Bidgoli, and J. Skordis (2022). Improving access to diabetes care for children: an evaluation of the Changing diabetes in children project in Kenya and Bangladesh. *Pediatric Diabetes*, 23(1), 19-32. <https://doi.org/10.1111/pedi.13277>
- [14] Becchetti, L., F. Pisani, F. Salustri, and L. Semplici (2022). The frontier of Social Impact Finance in the public sector: theory and two case studies. *Annals of Public and Cooperative Economics*. <https://doi.org/10.1111/apce.12357>
- [15] Becchetti, L., F.P. Candio, and F. Salustri (2021). Vaccine uptake and constrained decision making: the case of Covid-19. *Social Science and Medicine*, 289, 114410. <https://doi.org/10.1016/j.socscimed.2021.114410>
- [16] Allel, K., F. Salustri, H. Haghparast-Bidgoli, and A. Kiadaliri (2021). The contributions of public health policies and healthcare quality to gender gap and country differences in life expectancy in the UK. *Population Health Metrics*, 19, 40. <https://doi.org/10.1186/s12963-021-00271-2>
- [17] Becchetti, L., M. Fiaschetti, and F. Salustri (2021). Let's buy sustainable! The impact of cash mobs on sustainable consumption: Experimental results. *Journal of Cleaner Production*, 317, 128419. <https://doi.org/10.1016/j.jclepro.2021.128419>

- [18] Becchetti, L., G. Beccari, G. Conzo, P. Conzo, and F. Salustri (2021). Air quality and COVID-19 adverse outcomes: Divergent views and experimental findings. *Environmental Research*, 193, 110556. <https://doi.org/10.1016/j.envres.2020.110556>
- [19] Becchetti, L., F. Salustri, and P. Scaramozzino (2020). Nudging and corporate environmental responsibility: A natural field experiment. *Food Policy*, 97, 101951. <https://doi.org/10.1016/j.foodpol.2020.101951>
- [20] Ferrari, L. and F. Salustri (2020). *The relationship between corruption and chronic diseases: Evidence from Europeans aged 50 years and older*. *International Journal of Public Health*, 65(3), 345-355. <https://doi.org/10.1007/s00038-020-01347-w>
- [21] Conzo, P. and F. Salustri (2019). A war is forever: The long-run effects of early exposure to World War II on trust. *European Economic Review*, 120, 103313. <https://doi.org/10.1016/j.euroecorev.2019.103313>
- [22] Becchetti, L., F. Salustri, and P. Scaramozzino (2019). Making information on CSR scores salient: A randomised field experiment. *Oxford Bulletin of Economics and Statistics*, 81(6), 1193-1213. <https://doi.org/10.1111/obes.12301>
- [23] Becchetti, L. and F. Salustri (2019). The vote with the wallet. Responsible Consumerism as a multiplayer prisoner's dilemma. *Sustainability*, 11(4), 1109. <https://doi.org/10.3390/su11041109>
- [24] Becchetti, L., V. Pelligra, and F. Salustri. The impact of redistribution mechanisms in the vote with the wallet game: experimental results. *Social Choice and Welfare*, 51(4), 595-619. <https://doi.org/10.1007/s00355-018-1130-8>
- [25] Becchetti, L., V. Pelligra, F. Salustri, and A. Vásquez (2018). Gender differences in socially responsible consumption. An experimental investigation. *Applied Economics*, 50(33), 3630-3643. <https://doi.org/10.1080/00036846.2018.1430341> [26] Salustri, F. (2017). Il consumo responsabile: una prospettiva percorribile. *Sindacalismo*, 33, 39-45.
- [27] Becchetti, L., P. Conzo, and F. Salustri (2017). The impact of health expenditure on the number of chronic diseases. *Health Policy*, 121(9), 955-962. <https://doi.org/10.1016/j.healthpol.2017.07.008>
- [28] Becchetti L., V. Pelligra, F. Salustri (2017). Testing for heterogeneity of preferences in randomized experiments: A satisfaction-based approach applied to multiplayer prisoners' dilemmas. *Applied Economics Letters*, 24(10), 722-726. <https://dx.doi.org/10.1080/13504851.2016.1223813>

## Book chapters

- [29] Becchetti, L. and F. Salustri (2024). *Disegnare le comunità energetiche rinnovabili: il ruolo degli incentivi*. In: Energie di comunità. le comunità energetiche rinnovabili per un futuro sostenibile. Fondazione Giangiacomo Feltrinelli.
- [30] Abou-Jaoude, G., N. Batura, A. Correa Ossa, H. Haghparast-Bidgoli, R. Leiva Granados, T. Palmer, S. Poupakis, F. Salustri, and J. Skordis (2023). *Economics of global health*. In: Raviglione, M.C., F. Tediosi, S. Villa, N. Casamitjana, A. Plasència (eds.). "Global health essentials". Springer, Cham.
- [31] Becchetti, L. and F. Salustri (2023). *Climate responsibility, eco-anxiety, and perception about governments*. In: Koundouri, P., Anquetil-Deck, C., Becchetti, L., Berthet, E., Borghesi, S., Cavalli, L., Chioatto, E., Cruickshank, E., Devves, S., Dibattista, I., Giovannini, E., Halkos, G., Hansmeyer, C., Landis, C., Mazzarano, M., Papa, C., Patel, K., Plataniotis, A., Salustri, F., and Tiwari, M.M. (2023). *Transforming Our World: Interdisciplinary Insights on the Sustainable Development Goals*. SDSN European Green Deal Senior Working Group.
- [32] Salustri, F. (2022). *Barriere economiche e culturali per una salute globale*. In: Alleanza Italiana per lo Sviluppo Sostenibile. "Salute globale e determinanti sociali, ambientali ed economici", Quaderni dell'Asvis, 6.
- [33] Becchetti L., T. Palmer, and F. Salustri (2022). *COVID-19 and environment*. In: Zimmermann K.F. (eds). "Handbook of Labor, Human Resources and Population Economics". Springer, Cham. [https://doi.org/10.1007/978-3-319-57365-6\\_363-1](https://doi.org/10.1007/978-3-319-57365-6_363-1)
- [34] Salustri, F. (2021). *Adesivi ambientali nella pubblica amministrazione*. In Becchetti, L. and G.A. Forte (eds). "Il libro bianco della transizione ecologica", 83-90, Rubettino editore.
- [35] Becchetti, L., V. Ficari, and F. Salustri (2021). *La fiscalità dei premi di produzione per la transizione ecologica (green job bonus e premi per l'impresa e datore di lavoro)*. In Becchetti, L. and G.A. Forte (eds). "Il libro bianco della transizione ecologica", 35-50, Rubettino editore.
- [36] Becchetti, L. e F. Salustri (2017). *Il voto col portafoglio*. In Cogliati Dezza V. (a cura di), "Alla scoperta della green society", 171-177, Edizioni Ambiente.

## Reports

- [37] GRINS Foundation. *Guidelines for energy and composting communities, and sustainable business models*. 2023. <https://grins.it/output/guidelines-energy-and-composting-communities-and-sustainable-business-models>
- [38] UN Sustainable Development Solutions Network. *Transforming Our World: Interdisciplinary Insights on the Sustainable Development Goals*. 2023. <https://sdsn.eu/sdsn-senior-working-group-third-report-2023/>
- [39] Bloomsbury Policy Lab. *Efficiency Analysis to Optimise Delivery of Integrated, People-Centred Health Services in Senegal*. December 2023.
- [40] Fondazione Tor Vergata. *Il mercato mondiale delle terre rare tra problemi di approvvigionamento e opportunità di circolarità*. May 2023. <https://fondazionetorvergata.it/materie-prime/>.
- [41] All-Party Parliamentary Group on Global Health: Probable Futures and Radical Possibilities – an exploration of the future roles of health workers globally; London, 19 July 2022; <https://globalhealth.inparliament.uk/>
- [42] United Health Future. *The health case for fossil fuel taxes*. September 2021. <https://uhf.ch/wp-content/uploads/2021/11/UHF-policy-brief-FF-taxes.pdf>
- [43] Fondazione Economia Tor Vergata. *L'innovazione nel governo della cronicità*. June 2020.
- [44] Unicoop Firenze. *L'impatto dell'informazione sulla responsabilità sociale ed ambientale delle imprese sulle scelte dei consumatori: due esperimenti di campo condotti nei supermercati Unicoop*. April 2018.
- [45] Fondazione Economia Tor Vergata. *Il costo delle terapie innovative*. February 2017.

## Working papers

- [46] Harmes-Liedtke, U., C. Pietrobelli, A. Ramkissoon, and F. Salustri (2024). *A quantitative approach to WI Ecosystems: evidence from country-level comparisons.*
- [47] Badiglio, S., L. Becchetti, F. Salustri, and L. Seta (2024). *Social attitudes, positive behaviour, and giving: evidence from children at school.*
- [48] Smith, J.B.E., F. Salustri, and Forbes, J.F. (2023). Mapping from stroke handicap scales to the EQ-5D under uncertainty: A Bayesian adjustment for confounding approach.
- [49] Becchetti, L., Lubicz, C., and F. Salustri (2023). *Climate change, altitude, and subjective wellbeing: An investigation on agricultural farmers in poor or emerging countries.*
- [50] Candio, P. and F. Salustri (2023). *Physical activity and health inequality in the UK.*
- [51] Salustri, F. and Smith, J.B.E. (2023). Ambiguity attitudes: the role of sociodemographic characteristics and the impact of Covid-19.
- [52] La Torre, M., F. Salustri, J.D. Salazar-Zapata, and L Semplici (2021). *A model on sustainable public expenditure.*
- [53] Becchetti, L. and F. Salustri (2015). *The political economy of the vote with the wallet.* AICCON Working Papers 146-2016, Associazione Italiana per la Cultura della Cooperazione e del Non Profit.